

**L.E.A.D. Promising Youth, Inc.**  
**Profit and Loss**  
January - December 2018

	<b>Total</b>
<b>Income</b>	
41000 Grants	
41100 Foundation/Trusts	\$27,375.00
<b>Total 41000 Grants</b>	<b>\$27,375.00</b>
42000 Contributions	
42100 Individual	\$8,794.60
42200 Corporate	\$3,499.60
42300 Foundation/Trusts Contributions	\$1,900.00
<b>Total 42000 Contributions</b>	<b>\$14,194.20</b>
43000 Fundraising Income	
43100 Fundraising Income Dining for LEAD	\$8,859.77
45200 Fundraising Income Sponsor Dining For LEAD	\$7,500.00
Dinner Reservations	\$4,074.74
<b>Total 43000 Fundraising Income</b>	<b>\$20,434.51</b>
<b>Total Income</b>	<b>\$62,003.71</b>
<b>Total Income</b>	<b>\$62,003.71</b>
<b>Expenses</b>	
50000 Fundraising Expenses	
50100 Dining for LEAD Expenses	\$4,937.16
<b>Total 50000 Fundraising Expenses</b>	<b>\$4,937.16</b>
61000 Salary and Benefits	\$472.50
61102 Staff Salary	\$6,478.50
61400 Payroll Taxes	\$989.35
<b>Total 61000 Salary and Benefits</b>	<b>\$7,940.35</b>
62000 Professional Fees	
62200 Accounting	\$4,647.00
62304 Postage	\$366.39
62400 Grant Writer	\$1,370.00
62500 Instructors	\$9,113.70
62600 Independent Contractor	\$6,343.50
<b>Total 62000 Professional Fees</b>	<b>\$21,840.59</b>
63000 Operating Expenses	
63100 Advertising	\$50.00
63200 Office Expenses	\$115.87
63201 Supplies	\$38.27
63202 Printing and Copying	\$286.73
63203 Computer/Internet	\$116.05
<b>Total 63000 Operating Expenses</b>	<b>\$606.92</b>
64000 Occupancy	
64100 Rent	\$2,450.00
<b>Total 64000 Occupancy</b>	<b>\$2,450.00</b>
65000 Tutoring and Mentoring	\$366.74

65100 Transportation Costs	\$11,852.00
65200 Food Costs	\$5,309.56
65300 Field Trip Program Costs	\$1,683.92
65400 Backpacks and School Supplies	\$875.55
65500 Teaching Supplies	\$4,451.93
65800 Student Clothing Expense	\$1,915.82
<b>Total 65000 Tutoring and Mentoring</b>	<b>\$26,455.52</b>
68000 Other Expenses	
68100 Dues & Subscriptions	\$220.00
68200 Insurance	\$1,021.00
68600 Reimbursement	\$0.00
<b>Total 68000 Other Expenses</b>	<b>\$1,241.00</b>
<b>Total Expenses</b>	<b>\$65,471.54</b>
<b>Net Operating Income</b>	<b>-\$3,467.83</b>
<b>Net Income</b>	<b>-\$3,467.83</b>

<b>INCOME</b>	\$62,003.71
<b>ADMIN</b>	\$8,231.31
<b>PROGRAM EXPENSES</b>	\$52,303.07
<b>FUNDRAISING</b>	\$4,937.16
<b>TOTAL EXPENSES</b>	<b>\$65,471.54</b>

\*\*Account Balance end of 2017-\$44847.06 -as of 12/31/18-account balance- \$39,386.49

\*\*account balance includes funds raised for Assistant Director

\*\* Ladue Chapel Special Grant for Computers -completed in 2018

